



PROPOSAL

WAVE COMPLIANCE SUITE + 10,000 ENROLLMENTS

PREPARED FOR

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PREPARED BY

Atlantic Training
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1 Overview

- Cloud-based WAVE HR & EHS Management Suite included
- Access to the entire course library inside WAVE or your LMS (Over 500+ titles with new releases every month)
- OSHA Mandated and Regulatory updates
- High Definition Video: Real People and Real Locations
- Dedicated Customer Success Manager

Wave LMS Features

- **Content Manager:** Build your own courses with upload functionality for PDFs, images, videos, ppts, Scorm 1.2 files & document repository. (Not applicable to classroom streaming accounts).
- **Record Keeping & Incident Management:** Track injuries, illnesses, near-misses, classroom training, accident scenes/photographs & HR related items with filtered exportable criteria. All data can be added to individual user records as well.
- **Automatic Email Notifications:** Enrollment reminders, retraining, completion notification. (Not applicable to classroom streaming accounts).
- **Multi-Level User Hierarchy:** Create groups, company managers, and learners with various permission controls for each.
- **The Safety Toolbox & SDS Management:** 100's of safety tools like powerpoints, checklists, refreshers, infographics, SDS sheets, and more.
- **Safety Shorts:** Knowledge base that is ideal for fast refresher training- OSHA Compliant Courses Guaranteed to have complied to the latest regulation changes with automatic updates on newly released courses.
- **Mobile-Friendly:** Completely accessible on any mobile, tablet, or desktop device.

Our Offerings

1. Interactive Online Training
2. Incident Reporting
3. Record Keeping
4. Illness Tracking
5. Custom Course Builder
6. Streaming Video on Demand
7. Real-Time Analytics
8. Compliance Training for Multiple Industries

2 Our Story

Before establishing Atlantic Training we found that there was a strong need for a place where companies could go to find all of their training needs in one location rather than buying from multiple places. Somewhere that when you called, you received an answer from a human and not a robot, and someone was eager to help you find the solution. Our story begins with a simple idea. Take care of your customers, and they'll take care of you.

What Clients Say

Our Company has been using Atlantic Training for a number of years. The products + services offered are not only of high quality but the pricing and flexibility are very competitive in the market. On top of that which we value the most is the customer service provided. Thank you for being a great partner to us at CSM! — Alex M.

3 Product & Pricing

#20240506-152044669

Joe Johnson

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QUOTE ISSUED

May 10, 2024

QUOTE EXPIRES

June 9, 2024

COMMENTS

Insert comments in this section.

Start/End Date: 6/1/24 - 6/1/25

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Product / Service	Format	Usage Type	QTY	Price	Term
Wave Compliance Suite	VOD Dispatch	User Seats	10,000	\$49,000.00/ year for 3 years	P36M

Includes:

Full Access to Atlantic's Complete Course Library

Full Access to WAVE Compliance Suite

Reporting & Record Keeping
 Custom Course Builder
 Refresher Training Material
 Safety Tool Box
 SDS Database

Dedicated Customer Success Representative

Format Descriptions

VOD Streaming

Streaming video delivered through WAVE

VOD Dispatch

Streaming video embeds for customer's LMS/
 System

Interactive

Interactive training courses delivered through
 WAVE

SCORM Dispatch

Interactive SCORM 1.2 courses for customer's
 LMS

Annual Subtotal \$1,788.00

Total \$1,788.00

END OF PRODUCT & PRICING

4 Purchase Terms

- All recurring fees will automatically renew upon the expiration of the agreement unless notified 30 days prior to expiration noted on the agreement.
- After expiration of the agreement, all renewals will include a maximum price increase of 5% to the previous licensing amount, to offset increased hosting and service charges. Renewal rates do not include any promos or discounts applied at initial signing.
- Purchasing additional users (*Applicable to customers who purchase products by user seats*) - The cost of purchasing additional users (seats) will be calculated based on the customer's current annual per user cost, then prorated based on the amount of months left remaining on the agreement term.
 - **User - Any learner or individual who has access to Atlantic's software, and/or has launched any course from Atlantic's course library.**
- Purchasing additional enrollments/views (*Applicable to customers who purchase products by enrollments/views*) - The cost of purchasing additional enrollments and/or views will be calculated based on the customer's current annual per enrollment/view cost.
 - **Enrollment - Anytime a WAVE or SCORM interactive course from Atlantic's course library has been launched by any learner or individual.**
 - **View - Anytime a streaming or VOD formatted course from Atlantic's course library has been launched by any learner or individual.**
- You will be provided with a dedicated **Customer Success Manager who will service your account throughout the agreement at NO charge.** They will always address any questions you may have regarding the service, fees, and/or support. We are always here for you!
- In the event there are any **updates to OSHA and/or other regulations released** during the term of this agreement, Atlantic Training will provide you with those most current available to ensure compliance.
- Early Cancellation: There is no penalty for early cancellation, provided that Atlantic Training will not refund for any prepaid services. Funds for any unused prepaid services at the time of cancellation will be applied as credit towards any future purchases of Atlantic Training's licensing products.
- Online Product Delivery - Online products will be delivered with login credentials within 24-48 business hours after signing and order processing.

Payment Terms

- 1 year agreements are to be paid in full with NET 30 day payment terms from the issue date of invoice.
- Multi-year agreements can to be paid in full, or on an annual basis with NET 30 day payment terms from the issue date of invoice.
- Initial invoices for 1 year and multi-year agreements will be issued immediately after signing and order processing.

5 Agreement Acceptance

Signatures

Before you sign this quote, an email must be sent to you to verify your identity. Find your profile below to request a verification email.

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