

### PACK PROPERTIES TEST QUOTE

Quote created: February 28, 2025 | Reference: 20250228-211605121 | Quote expires: April 29, 2025

#### PREPARED FOR

**Customer:** Pack Properties

Address: 407 NW Highland Dr

Lees Summit, MO

Exterior Color: White

Interior Color: White

Hardware Finish: White

Glass Type: Marvin Low E2 w/Argon ProVia ComforTech DLA Upgraded Marvin Low E3

w/Argon Upgraded ProVia ComforTech DLA-UV

Grid Type: Contoured Internal Flat Internal SDL External None

Screens Included: Full screens with operable casement and awning windows Half screens

with slider, single hung and double hung windows None

Trim Type: Brick Mold and Sill Nose SMART Cedar Stucco and/or EIFS

#### HAPPINESS. GUARANTEED.

Our #1 priority here at Windura is your happiness. That means we stand behind every installation, every window, every door, 100%, no matter what, no questions asked, no strings attached, no ifs, no ands, no buts. If you are unhappy or have a problem, we will solve it. We'll replace it, refund it, discount it, repair it or change it....whatever it takes. We're here for you.

Happiness. Guaranteed.



PREPARED BY Deepak Jha

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# 1. Why Choose Windura

We believe there is a right way to replace windows and doors—with the highest quality craftsmanship and uncompromising integrity. Homeowners deserve expert guidance, honest solutions, and products that stand the test of time. For well over 20 years, we've specialized in window and door replacements in the Kansas City area—which we proudly call home too!

#### **Our Process**

- Our consultative, no pressure, no gimmicks sales process is built on trust, empowering you to make informed decisions.
- Our team of skilled FGIA InstallationMasters® certified installers are full-time employees, never subcontractors, ensuring consistency and accountability to industry best practices.
- We provide responsive, local service and after-sale support with our Happiness Guarantee, ensuring every customer is completely satisfied.

Below is your quote, with products and installation itemized for full transparency. Think of it as a menu—choose only what you need to make your ideas a reality. No matter what you decide, you can trust that we'll use only the highest-quality products, installed by experts who take pride in their work. Check out our project gallery for inspiration.

### Thank you for giving us the opportunity to assist with your project. Let's get started!



# 2. Products & Services

Product / Service	Description	QTY	Unit Price (per each)
CUSTOM SERVICE	Add description (wood rot repair, replacement trim installation, other repair service, etc.)	1	\$42,687
INSTALLATION - Z-Bar		1	\$22,220
MARVIN SKYLIGHT	Location: Call Number: Frame Size: Exterior Color: Gunmetal or Ebony Interior Color: White Deck Mount Installation Kit (other options available)	1	\$123,450
INSTALLATION - Euro-Wall (deleted)		1	\$234
WOOD ROT REPAIR		1	\$0
Sample Test	Location: Call Number: Frame Size: Exterior Color: Gunmetal or Ebony Interior Color: White Deck Mount Installation Kit (other options available)	1	\$1
	Total		\$188 592

Total \$188,592
Payment Options As Low As\* \$5,239

## 3. Purchase Terms

#### **TOUCH-UP PAINTING**

EXTERIOR AND INTERIOR TOUCH-UP PAINTING IS RECOMMENDED AFTER INSTALLATION AND IS NOT INCLUDED IN THIS QUOTE.

#### TRIM DETAILS

Exterior trim immediately surrounding perimeters to be replaced with SMART trim, Cedar, or full PVC components for best aesthetics and long term air and water performance.

Interior trim immediately surrounding perimeters will be retained if at all possible. In some circumstances it may need to be removed and reinstalled or removed and replaced - both at no additional cost.

#### **ESTIMATED LEAD TIMES**

We closely monitor lead times from our manufacturing partners for both our and your planning purposes; however, we cannot guarantee lead times or installation dates. Once your order is placed, watch your email for a projected installation month. These estimates are based on our current knowledge of the manufacturer's supply chain and our project calendar. Please inquire with your project consultant or call (913) 362-3872 for current installation date projections.

Windura quotes do not include permit fees unless explicitly stated. However, we can assist with the permitting process upon request.

#### **HIDDEN DAMAGES**

If hidden damages are revealed during installation, our team is skilled and available to assist you. No work will be performed other than as detailed on this quote/job, or in a supporting addendum. WINDURA will review the situation with you and obtain your approval before any additional costs are incurred. In most cases we can offer you multiple options. Our rate is \$149 per man hour plus materials. For example: a wood rot repair requiring two installers for two hours would be 4 man hours  $x = $596 + \cos t$  of materials.

#### CONTRACT AGREEMENT

This Contract Agreement ("Agreement") is made effective as of the date of signature by and between the above listed party and signed below ("Buyer") and WINDURA III, Inc ("Seller").

- 1. SERVICES TO BE RENDERED. Seller agrees to provide the above described products and services to Buyer for the listed price. Price includes all applicable sales taxes.
- 2. PAYMENT TERMS. Buyer agrees to pay the total contract price for above described products and services as follows:

2a: Paying with Cash/Check/Credit Card

- Down Payment: Buyer agrees to pay a non-refundable down payment of 40% of the total contract price upon execution of this Agreement.
- **Second Payment:** On contracts in excess of \$50,000, a second payment is required. Buyer agrees to pay an additional 40% of the total contract price within the first five business days following commencement of the work by Seller.
- Final Payment: Buyer agrees to pay the remaining balance of the total contract price upon completion of the work by Seller.

2b: Paying with GreenSky financing:

- Down Payment: Buyer agrees to authorize initial down payment through GreenSky within 3 business days of the contract date.
- Final Payment: Buyer agrees to authorize remaining final payment through GreenSky within 1 business day of the authorization request.

\*Subject to credit approval. Loans for the GreenSky® consumer loan program are provided by Synovus Bank, Member FDIC, NMLS #408043, without regard to age, race, color, religion, national origin, gender, disability, or familial status. GreenSky Servicing, LLC services the loans on behalf of your lender, NMLS #1416362. nmlsconsumeraccess.org. GreenSky® is a registered trademark of GreenSky, LLC and is licensed to banks and other financial institutions for their use in connection with that consumer loan program. GreenSky Servicing, LLC is a financial technology company that manages the GreenSky® consumer loan program by providing origination and servicing support to banks and other financial institutions that make or hold program loans. GreenSky, LLC and GreenSky Servicing, LLC are not lenders. All credit decisions and loan terms are determined by program lenders. GreenSky.com.

### **PRODUCT WARRANTIES:**

Windura	Marvin	Cardinal	Good's Millwork
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# 4. Signature

YOU, THE BUYER, MAY CANCEL THIS TRANSACTION AT ANY TIME PRIOR TO MIDNIGHT OF THE 3RD BUSINESS DAY AFTER THE DATE OF THIS TRANSACTION.
BUYER ACKNOWLEDGES THAT ALL MANUFACTURER'S WARRANTIES HAVE BEEN DISCLOSED TO THEM PRIOR TO ENTERING INTO THIS CONTRACT

Signature	Date	
Printed name		
Countersignature		
Countersignature	Date	
Printed name		



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